

## **Title: Recruitment of a General Supplier to provide consumables needed for the Rwanda Pavilion at Expo 2020**

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Closing date: 27<sup>th</sup> September 2021

Contact For any questions or enquiries, please write to:

[dkamili@minict.gov.rw](mailto:dkamili@minict.gov.rw) with a copy to: [dubaiconsulate@minaffet.gov.rw](mailto:dubaiconsulate@minaffet.gov.rw),  
[ambaabudhabi@minaffet.gov.rw](mailto:ambaabudhabi@minaffet.gov.rw)

### **Background**

World Expos are a global gathering of nations dedicated to finding solutions to pressing challenges of our time by offering a journey inside a universal theme through engaging and immersive activities. World Expos welcome tens of millions of visitors, allow countries to build extraordinary pavilions and transform the host city for years to come.

The first World Expo – the Great Exhibition – took place in London in 1851. The concept became popular and was repeated across the globe, demonstrating an unparalleled power of attraction and a record of world-class legacies. World Expos are regulated and overseen by the Bureau International des Expos (BIE) which was created in 1928. They have explicitly been organised around a theme that attempts to improve humankind’s knowledge, takes into account human and social aspirations and highlights scientific, technological, economic and social progress.

In the modern era, World Expos are unrivalled among international events in their size, scale, duration and visitor numbers. They are large-scale platforms for education and progress that serve as a bridge between governments, companies, international organisations, and citizens.

### **Expo2020 Dubai**

Expo 2020 Dubai is the first World Expo to be held in the Middle East, Africa and South Asia (MEASA). It will run from October 1st, 2021 until March 31st, 2022 . It is expected to host 25 million visits, with 70 percent of them coming from outside UAE.

Under the theme ‘Connecting Minds, Creating the Future’, Expo 2020 Dubai is set to provide a platform that fosters creativity, innovation and collaboration globally. This will be underpinned by three interwoven themes that are fundamental in addressing the most pressing issues: Opportunity, Mobility and Sustainability. These subthemes represent the three thematic districts of the Expo site.

Expo’s site is located in fast developing Dubai South, directly accessible by road and rail and a short distance from three international airports. The site is also in close proximity to Jebel Ali Port. - The Expo site will house supporting amenities and facilities, including the Expo 2020 Village for participant and staff accommodation, warehousing, logistics, transport nodes, hotels, retail and a public park.

## **Rwanda at Expo2020 Dubai**

The Republic of Rwanda has taken part in the World Expos since 2005 (Japan) and this year again, in Dubai UAE, Rwanda has confirmed its presence and will be located in the “Opportunity” thematic district.

Beyond coffee, tea and handcrafts that took the center stage in Rwanda’s pavilion during the past Expos, this time around, Rwanda looks at showcasing all the excellent strides achieved in the realization of its vision 2020 as well its aspirations for the Vision 2050.

Over the years, Rwanda has positioned itself as a regional ICT hub, a high-end tourist destination, a MICE destination, an ideal location to invest in and do business with, a champion of green growth economy in Africa and has improved its connectedness to the rest of the world through its national carrier, Rwandair.

This goes without saying that Rwanda’s culture and traditions exhibited mainly through entertainment (cultural dance and games) and through which major homegrown solutions have been drawn to inspire its current policies and programs such as Umuganda, Gacaca, and many more will be highlighted at the Expo.

Rwanda’s pavilion shall embody Rwanda’s journey until today culminating into its tomorrow with focus on the opportunities along the way.

### **RFP Objective**

The Government of Rwanda is soliciting proposals for a General Supplier of consumables needed to service the Pavilion during the entire duration of the Expo 2020 from 1st October 2021 to 31st March 2022. The needed supplies include, but not limited to, water, milk, sugar, honey, coffee vending machines, and disposables among many others. Bidders are requested to share their prices for different items.

### **Duration of Engagement**

From 1st October 2021 to 31st March 2022

### **Scope of deliverables**

The above-mentioned consumables shall be supplied on demand based on the Pavilion’s needs.

### **4) Profile of the Firm**

The bidding company (based in the UAE) needs to demonstrate relevant and professional experience of at least 5 years in supplying consumables to entities such as Pavilions ensuring no shortage and with a high-quality service.

### **5) RFP Requirements**

Applicants interested in competing for this contract are required to submit/send their proposal to the Consulate General of Rwanda in Dubai. The applicant will provide a detailed list of consumables that can be supplied with their corresponding prices.

## 6) Administrative Documents

Please submit:

- Your company registration certificate
- Tax Clearance Certificate / Equivalent;
- The pension contribution clearance certificate / equivalent;
- Corporate Profile: Present a corporate profile with details of the bidding firm or of the consortium in such a case.
- Demonstrated Success: Applicants must provide at least three (3) certificates of work completion issued by current or former clients within the last 5 years for which your company has performed work of a similar nature, scope, size or complexity.

Describe quality assurance standards and practices you will put in place to ensure the all items will be delivered in time.

**Proposal Submission and deadline:** The deadline for submission is 23rd Septemeber 2021.

The entire proposal including the list of consumables and their corresponding prices must be sent to:

[dkamili@minict.gov.rw](mailto:dkamili@minict.gov.rw) with a copy to [dubaiconsulate@minaffet.gov.rw](mailto:dubaiconsulate@minaffet.gov.rw),  
[ambaabudhabi@minaffet.gov.rw](mailto:ambaabudhabi@minaffet.gov.rw)

## 10) Enquiries

Prospective respondents who may have questions regarding this RFP may submit their enquiries to [dkamili@minict.gov.rw](mailto:dkamili@minict.gov.rw) with copy to [dubaiconsulate@minaffet.gov.rw](mailto:dubaiconsulate@minaffet.gov.rw),  
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